

Financial Care

Making the Most of Your Trinity Health Retirement Program

This issue of Financial Care provides information regarding Strategic Allocation Funds, Market Volatility, Year 2003 403(b)/401(k) Contribution Limits and the Pension Plan (Defined Benefit Plan) beneficiary form.

STRATEGIC ALLOCATION FUNDS —A SWEET SOLUTION

Picture this: It's a lazy Sunday afternoon and your hand is clutching the coin you saved all week to spend. You're a kid again in the local corner candy store, and you are free to spend your coin on the candy of your choice. Now, unless you have an absolute must-have favorite, your head may begin to spin. "But they all look so good... and they all have such enticing names... and they all look so satisfying..." Choosing how to allocate your investments within the Trinity Health 403(b)/401(k) Retirement Savings Plan may seem like a trip to the candy store. However, there are options available that may make your decision easier, such as Strategic Allocation Funds. With a Strategic Allocation Fund, you just choose the "flavor" or type of fund that best suits your retirement savings goals and the fund manager does the rest, choosing the investments that best fit the fund's objectives.

Selecting a Strategic Allocation Fund to help meet your retirement income needs is easy. You simply identify your retirement time horizon (how many years you have until you plan to retire), how much money you will need in retirement, and what investment return you'll need to achieve this goal. Then compare these factors to a Strategic Allocation Fund that best matches your profile. Choosing the various types of investments, such as stocks, bonds, and cash equivalents, and keeping the asset allocation balance in line with the fund's investment objectives and goals, are the responsibilities of the fund manager. And so you see, investing in a Strategic Allocation Fund may be a sweet solution to help meet your retirement income goals.

Participants utilizing this approach of investing typically select a single fund option and change their Strategic Allocation Fund only as they age or as their income goals change, not when market conditions vary since the fund manager will respond to the market based on the funds' objective.

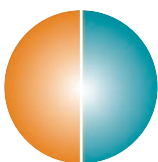
If you would like additional guidance, Diversified's Participant Advisory Counselors at 800-394-5240 and Diversified's on-site Representatives are available to assist you.

The following chart represents the Strategic Allocation Funds that are available in the Trinity Health 403(b)/401(k) Retirement Savings Plans.

Strategic Allocation Funds

Intermediate Horizon Strategic Allocation Fund

Target: 50% Fixed Income
50% Equity

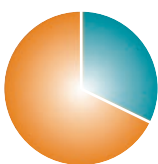


Seeks a combination of current income and capital appreciation

- Invests in an array of Diversified's funds, combining both fixed income and equity funds
- Maintains approximately equal exposure to each asset class.
- Appropriate for investors 8 to 15 years from Retirement

Intermediate/Long Horizon Strategic Allocation Fund

Target: 30% Fixed Income
70% Equity

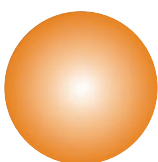


Seeks long-term capital appreciation and some income

- Invests in an array of Diversified's funds, including U.S. and international equities as well as fixed income
- Emphasizes equity funds
- Appropriate for investors 14 to 20 years from Retirement

Long Horizon Strategic Allocation Fund

Target: 0% Fixed Income
100% Equity



Seeks long-term returns from growth of capital and income

- Invests in an array of Diversified's funds, including large and small-cap funds, growth and value-oriented funds as well as international stock funds
- Emphasizes equity funds
- Appropriate for investors 20 or more years from Retirement

NOTE: The Strategic Allocation Funds utilize a disciplined asset allocation approach to create and reposition the portfolio. They are systematically rebalanced to their neutral position.

Past performance is not indicative of future results. There is no assurance that the Fund will meet its objective. Any US Government guarantees of the securities held in this investment fund only pertain to those securities and not the Fund or its yield. The securities of small companies may be more volatile than those of large companies. Foreign securities and markets pose different and possibly greater risks than those customarily associated with domestic securities, including currency fluctuations and political instability. Investment return and principal value of an investment in the Fund will fluctuate so that an owner's shares when redeemed may be worth more or less than their original cost.

The prospectus provides more complete information about each investment option, including charges and expenses. Read it carefully before you invest or send money. Securities offered through Diversified Investors Securities Corp., Member NASD, 4 Manhattanville Road, Purchase, NY 10577. (914) 697-8000.

MARKET VOLATILITY

The recent declines in stock markets around the world have tested the confidence of even the most experienced investors. While short-term volatility is a genuine risk of stock investing, the boom market of the 1990's led many to believe that extended down markets were a thing of the past. Few, if any, predicted the speed and the depth of the fall, and the fact is no one can be certain of what the future holds.

Before you react to these unsettling times by changing your retirement savings strategy, here are a few investment basics to keep in mind:

- **Maintaining contributions without interruption works for you.**

While it may be tempting to temporarily suspend contributions to the Trinity Health Retirement Savings Plan, such a decision can hurt you. First, you will lose any tax advantages that such contributions bring. Secondly, you will miss the opportunity to "buy low." The process of making regular contributions results in what is commonly called "dollar cost averaging"*. By continuing your savings plan contributions during down markets, your costs will be relatively lower, thereby enhancing potential future investment gains.

- **Regularly rebalance your portfolio in line with investment objectives.**

If you haven't done so recently, it may be time to rebalance your portfolio. Remind yourself of your original asset allocation decisions. Assuming your personal situation, goals and time horizon are the same as they were then, rebalance your assets to adjust for recent market volatility.

If you are uncomfortable with knowing when and how to rebalance your account, you should consider investing in

one of the Strategic Allocation Funds highlighted in the first article or contact your Diversified On-site Representative for guidance.

- **Don't chase performance.**

Making investment decisions based on past performance has proven to be an unsuccessful investment strategy. Buying funds after they have risen significantly often means "buying high." Alternatively, selling or transferring out of lower performing assets, means "locking in your losses," making it likely that you will miss much of the upswing that often follows a downturn. Most experts agree that the best way to weather volatile markets is to determine your long-term investment strategy and stay the course.

- **Saving for retirement is a long-term proposition.**

In the end, it's long-term performance that matters. Historically, the higher short-term volatility of stocks has translated into higher long-term returns. This means that time can be your greatest asset. Even if you are close to retirement age, it's unlikely that you'll need to withdraw all of your savings immediately.

Ultimately, you need to be comfortable with your investment decisions. If the recent market fluctuations are too much for you to bear, you may have overestimated your tolerance for risk when originally deciding how to allocate your assets. Shifting to a more conservative allocation, however, may mean that you will need to contribute more to the plan in order to meet your retirement goals.

If you would like additional guidance concerning your investment options, Diversified's Participant Advisory Counselors at 800-394-5240 and Diversified on-site Representatives are available to assist you.

CALENDAR YEAR 2003 403(b)/401(k) Contribution Limits

Beginning in 2003, the maximum pre-tax contribution you may make to your 403(b) or 401(k) plan is \$12,000 which is a \$1,000 increase over the 2002 limit of \$11,000. The limit on catch-up contributions for individuals who are age 50 or older at any time in 2003 is increased from \$1,000 to \$2,000.

To take advantage of these new limits, check the percentage of pay or dollar amount you are currently contributing to determine if you need to increase your contribution election. If you are age 50 or older in 2003 and wish to take advantage of the catch up contribution election, please contact your Diversified on-site representative.

Calendar Year	Employee Contribution Limit	Age 50 Catch-Up
2003	\$12,000	\$2,000
2004	\$13,000	\$3,000
2005	\$14,000	\$4,000
2006	\$15,000	\$5,000

Note: Increased Contribution Limits may apply to 403(b) participants with 15 or more years of service. Please contact your Diversified On-site Representative for more information.

PENSION BENEFICIARY FORM ONLINE

Great news! The Pension Plan (Defined Benefit Plan) beneficiary form is now available online in the 'Forms' section of the Trinity Health Retirement Program website at <http://retirementprogram.trinity-health.org>. If you are married and you want your spouse to receive your death benefit, you do not need to complete a beneficiary designation form. However, if you would like to choose someone other than your spouse, you must complete the form and have your spouse waive his or her right to the Qualified Pre-retirement Survivor Annuity (QPSA) benefit and have it notarized. The form can be returned to the Trinity Health Pension Plan office at 34605 Twelve Mile Road, Farmington Hills, MI 48331-3221.

If you are unmarried, you can choose someone to be your beneficiary(s). Simply designate the individual(s) and return the form to the Pension Plan office at the address stated above. If no beneficiary form is on file, in the case of a single individual, the benefits will be paid to the member's estate.

Congratulations to ("Patricia") Judy Adolph who was the raffle winner of a \$100 American Express Gift Cheque for completing and returning the Diversified Investment Advisor's Account Statement Survey.

* Dollar cost averaging does not guarantee a profit and does not insure against losses in declining markets. You also should consider your ability to continue investing through periods of high and low price levels.